July 13, 2010

Mr. Vic Ramirez Associate General Counsel Lower Colorado River Authority P.O. Box 220 Austin, Texas 78767-0220

OR2010-10375

Dear Mr. Ramirez:

You ask whether certain information is subject to required public disclosure under the Public Information Act (the "Act"), chapter 552 of the Government Code. Your request was assigned ID# 386441.

The Lower Colorado River Authority (the "authority") received a request for pricing/cost, services, quality, and innovation information submitted by bidders related to the Request for Proposals 7075 Substation TL Hardware and Connectors. Although you raise no exceptions to disclosure of the submitted information, you indicate release of this information may implicate the proprietary interests of third parties. Thus, pursuant to section 552.305 of the Government Code, the authority has notified Wesco Distribution, Inc. ("Wesco") and Techline, Inc. ("Techline") of their right to submit arguments to this office explaining why their information should not be released. See Gov't Code § 552.305 (permitting interested third party to submit to attorney general reasons why requested information should not be released); see also Open Records Decision No. 542 (1990) (determining that statutory predecessor to section 552.305 permits governmental body to rely on interested third party to raise and explain applicability of exception in certain circumstances). We have received comments from Wesco and Techline. We have considered the submitted arguments and reviewed the submitted information.

Initially, we note that Techline argues that some of its information is not responsive to the instant request. Although Techline argues that only section six of its proposal contains pricing/cost, services, quality, and innovation information, the authority has submitted the

entirety of Techline's proposal as responsive to this request. Therefore, we will consider Techline's arguments for all of its submitted information.

Wesco argues that its information is excepted from disclosure pursuant to section 552.104 of the Government Code, which excepts from disclosure "information that, if released, would give advantage to a competitor or bidder." Gov't Code § 552.104(a). Section 552.104, however, is a discretionary exception that protects only the interests of a governmental body, as distinguished from exceptions that are intended to protect the interests of third parties. See Open Records Decision Nos. 592 (1991) (statutory predecessor to section 552.104 designed to protect interests of governmental body in competitive situation, and not interests of private parties submitting information to government), 522 (1989) (discretionary exceptions in general). As the authority does not seek to withhold any information pursuant to this exception, we find section 552.104 is not applicable to Wesco's information. See ORD 592 (governmental body may waive section 552.104). Accordingly, none of Wesco's submitted information may be withheld under section 552.104 of the Government Code.

Wesco and Techline raise section 552.110 of the Government Code for their information. Section 552.110 protects (1) trade secrets, and (2) commercial or financial information the disclosure of which would cause substantial competitive harm to the person from whom the information was obtained. See Gov't Code § 552.110(a), (b).

Section 552.110(a) protects trade secrets obtained from a person and privileged or confidential by statute or judicial decision. *Id.* § 552.110(a). The Texas Supreme Court has adopted the definition of trade secret from section 757 of the Restatement of Torts. *See Hyde Corp. v. Huffines*, 314 S.W.2d 763 (Tex. 1957); *see also* Open Records Decision No. 552 (1990). Section 757 provides that a trade secret is:

any formula, pattern, device or compilation of information which is used in one's business, and which gives him an opportunity to obtain an advantage over competitors who do not know or use it. It may be a formula for a chemical compound, a process of manufacturing, treating or preserving materials, a pattern for a machine or other device, or a list of customers. It differs from other secret information in a business... in that it is not simply information as to single or ephemeral events in the conduct of the business.... A trade secret is a process or device for continuous use in the operation of the business.... [It may] relate to the sale of goods or to other operations in the business, such as a code for determining discounts, rebates or other concessions in a price list or catalogue, or a list of specialized customers, or a method of bookkeeping or other office management.

RESTATEMENT OF TORTS § 757 cmt. b (1939); see also Huffines, 314 S.W.2d at 776. In determining whether particular information constitutes a trade secret, this office considers the Restatement's definition of trade secret as well as the Restatement's list of six trade

secret factors.¹ RESTATEMENT OF TORTS § 757 cmt. b (1939). This office must accept a claim that information subject to the Act is excepted as a trade secret if a *prima facie* case for the exception is made and no argument is submitted that rebuts the claim as a matter of law. See ORD 552 at 5. However, we cannot conclude that section 552.110(a) is applicable unless it has been shown that the information meets the definition of a trade secret and the necessary factors have been demonstrated to establish a trade secret claim. See Open Records Decision No. 402 (1983).

Section 552.110(b) protects "[c]ommercial or financial information for which it is demonstrated based on specific factual evidence that disclosure would cause substantial competitive harm to the person from whom the information was obtained[.]" Gov't Code § 552.110(b). This exception to disclosure requires a specific factual or evidentiary showing, not conclusory or generalized allegations, that substantial competitive injury would likely result from release of the information at issue. *Id.*; *see also* Open Records Decision No. 661 at 5-6 (1999) (to prevent disclosure of commercial or financial information, party must show by specific factual evidence, not conclusory or generalized allegations, that release of requested information would cause that party substantial competitive harm).

Wesco and Techline claim their respective information is excepted from disclosure under section 552.110(a) of the Government Code. Having reviewed Wesco's arguments, we find it has made a *prima facie* case that its customer information constitutes trade secrets. Thus, the authority must withhold the information we have marked in Wesco's proposal under section 552.110(a) of the Government Code. Techline argues its pricing methodology and value-added services constitute trade secrets protected under section 552.110(a). However, this information reflects it was tailored for this particular bid proposal. We note that information pertaining to a particular contract is generally not a trade secret because it is

¹The Restatement of Torts lists the following six factors as indicia of whether information constitutes a trade secret:

⁽¹⁾ the extent to which the information is known outside of [the company];

⁽²⁾ the extent to which it is known by employees and others involved in [the company's] business;

⁽³⁾ the extent of measures taken by [the company] to guard the secrecy of the information;

⁽⁴⁾ the value of the information to [the company] and [its] competitors;

⁽⁵⁾ the amount of effort or money expended by [the company] in developing the information;

⁽⁶⁾ the ease or difficulty with which the information could be properly acquired or duplicated by others.

RESTATEMENT OF TORTS § 757 cmt. b (1939); see also Open Records Decision Nos. 319 at 2 (1982), 306 at 2 (1982), 255 at 2 (1980).

"simply information as to single or ephemeral events in the conduct of the business," rather than "a process or device for continuous use in the operation of the business." RESTATEMENT OF TORTS § 757 cmt. b (1939); see Huffines, 314 S.W.2d at 776; Open Records Decision Nos. 319 at 3 (1982), 306 at 3 (1982). Upon review of the submitted arguments, we conclude that Wesco and Techline have failed to demonstrate that any of their remaining submitted information meets the definition of a trade secret, nor have Wesco and Techline demonstrated the necessary factors to establish a trade secret claim for their information. Therefore, the authority may not withhold any of the remaining submitted information under section 552.110(a) of the Government Code.

Upon review, we find that Wesco and Techline have made only conclusory allegations that release of the remaining submitted information at issue would cause their companies substantial competitive injury. See ORD 661 (for information to be withheld under commercial or financial information prong of section 552.110, business must show specific factual evidence that substantial competitive injury would result from release of particular information at issue); see also Open Records Decision No. 319 at 3 (1982) (information relating to organization and personnel, professional references, market studies, qualifications, and pricing are not ordinarily excepted from disclosure under statutory predecessor to section 552.110). Furthermore, we note that pricing information of winning bidders, as Wesco and Techline are in this case, is generally not excepted under section 552.110(b). This office considers the prices charged in government contract awards to be a matter of strong public interest; thus, the pricing information of a company contracting with a governmental body is generally not excepted under section 552.110(b). See Open Records Decision No. 514 (1988) (public has interest in knowing prices charged by government contractors); see generally Freedom of Information Act Guide & Privacy Act Overview, 219 (2000) (federal cases applying analogous Freedom of Information Act reasoning that disclosure of prices charged government is a cost of doing business with government). Accordingly, the authority may not withhold any of the remaining submitted information under section 552.110(b) of the Government Code.

We note a portion of the submitted information may be protected by copyright. A custodian of public records must comply with the copyright law and is not required to furnish copies of records that are copyrighted. Attorney General Opinion JM-672 (1987). A governmental body must allow inspection of copyrighted materials unless an exception applies to the information. *Id.* If a member of the public wishes to make copies of copyrighted materials, the person must do so unassisted by the governmental body. In making copies, the member of the public assumes the duty of compliance with the copyright law and the risk of a copyright infringement suit. *See* Open Records Decision No. 550 (1990).

In summary, the authority must withhold the customer information we have marked in Wesco's proposal under section 552.110(a) of the Government Code. The remaining information must be released, but any information subject to copyright may only be released in accordance with federal copyright law.

This letter ruling is limited to the particular information at issue in this request and limited to the facts as presented to us; therefore, this ruling must not be relied upon as a previous determination regarding any other information or any other circumstances.

This ruling triggers important deadlines regarding the rights and responsibilities of the governmental body and of the requestor. For more information concerning those rights and responsibilities, please visit our website at http://www.oag.state.tx.us/open/index_orl.php, or call the Office of the Attorney General's Open Government Hotline, toll free, at (877) 673-6839. Questions concerning the allowable charges for providing public information under the Act must be directed to the Cost Rules Administrator of the Office of the Attorney General, toll free at (888) 672-6787.

Sincerely,

Andrea L. Caldwell Assistant Attorney General

Open Records Division

ALC/eeg

Ref: ID# 386441

Enc. Submitted documents

c: Requestor (w/o enclosures)

Mr. George W. Minor South Texas Sales Director WESCO Distribution, Inc. 4410 Dividend San Antonio, Texas 78219 (w/o enclosures)

Mr. Brittan L. Buchanan Counsel for Techline, Inc. Van Osselaer & Buchanan LLP 9600 Great Hills Trail, Suite 300 West Austin, Texas 78759 (w/o enclosures)